

Marco A. García

Sr. Full-Stack Developer & Systems Architect

Guadalajara, Mexico - [Website](#) - [GitHub](#) - [YouTube](#)



EXPERIENCE

Finexitus, Guadalajara — Sr. *Systems Architect*

MAR 2023 - FEB 2026

Creating solutions in a fintech space offering solutions that improve conversion rate and contract renewal. Development of **Machine Learning model** for detecting customers prone to renewing contracts, useful for determining follow-up and persuasion strategies. Integration with **SignNow** for digital contract signing, improving UX and increasing contract signatures by **60%**. Implementation of **Clean Architecture** in ERP developed from scratch, improving project maintainability and faster onboarding for new team members.

Justicia Laboral, Guadalajara — *Tech Lead*

NOV 2022 - MAR 2023

Development from scratch of labor justice platform focused on Mexican law compliance. Implementation of customized company contract generation for each worker, **drastically reducing contract generation and signing times**. Implementation of full context awareness AI, allowing companies to talk with their data instead of just having a bot.

Muttech Solutions, Guadalajara — *Full Stack Developer*

DEC 2021 - DEC 2022

Development of **SEC (Specialized Collection System)** to help banks and financial institutions recover delinquent credits. Creation of **SEC Blaster**, an AI-powered automated dialing system using IBM Watson that connects customers interested in negotiation with agents. Implementation of call recording system, query and campaign result analysis based on audio.

SKILLS

Systems Architecture & Design

DevOps & Server Management

Team Leadership

Solution-Oriented

Communication

Backend: NodeJS, Go, Python

Frontend: React JS, Next JS,
Redux, Tailwind CSS

DevOps: CI/CD Pipelines, Nginx,
Docker, AWS, Digital Ocean,
VPS

PROJECTS

[Clegen](#)

[Go Interpreter](#)

[Justicia Laboral](#)

LANGUAGES

English and Spanish

