

# Marco A. García

Sr. Full-Stack Developer & Systems Architect

Guadalajara, Mexico - [Website](#) - [GitHub](#) - [YouTube](#)



## EXPERIENCE

### **Finexitus**, Guadalajara — Sr. Systems Architect

MAR 2023 - FEB 2026

Creating solutions in a fintech space offering solutions that improve conversion rate and contract renewal. Development of **Machine Learning model** for detecting customers prone to renewing contracts, useful for determining follow-up and persuasion strategies. Integration with **SignNow** for digital contract signing, improving UX and increasing contract signatures by **60%**. Implementation of **Clean Architecture** in ERP developed from scratch, improving project maintainability and faster onboarding for new team members.

### **Justicia Laboral**, Guadalajara — Tech Lead

NOV 2022 - MAR 2023

Development from scratch of labor justice platform focused on Mexican law compliance. Implementation of customized company contract generation for each worker, **drastically reducing contract generation and signing times**. Implementation of full context awareness AI, allowing companies to talk with their data instead of just having a bot.

### **Muttech Solutions**, Guadalajara — Full Stack Developer

DEC 2021 - DEC 2022

Development of **SEC (Specialized Collection System)** to help banks and financial institutions recover delinquent credits. Creation of **SEC Blaster**, an AI-powered automated dialing system using IBM Watson that connects customers interested in negotiation with agents. Implementation of call recording system, query and campaign result analysis based on audio.

## SKILLS

Systems Architecture & Design  
DevOps & Server Management  
Team Leadership  
Solution-Oriented Communication  
Backend: NodeJS, Go, Python  
Frontend: React JS, Next JS, Redux, Tailwind CSS  
DevOps: CI/CD Pipelines, Nginx, Docker, AWS, Digital Ocean, VPS

## PROJECTS

[Clegen](#)  
[Go Interpreter](#)  
[Justicia Laboral](#)

## LANGUAGES

English and Spanish

